

Lecture 10: Normal Form Games with Incomplete Information

Incomplete information: private information that is not common knowledge, and that is relevant for play (e.g. information about payoffs, information about strategy spaces etc.)

To solve problem: game transformed

Example: Market entrance game (figure 6.2., 6.3)

1. Normal form game of incomplete information (Bayesian Game)

I : finite set of players; typical element i

each player i is of type θ_i ; Θ_i finite set of possible types of player i .

θ_i summarizes all private information

if $|\Theta_i| = 1$ for all i , then game with complete information

objective probability distribution of type-profiles

$$p : \prod_i \Theta_i \rightarrow \Delta^I$$

$p(\theta_1, \dots, \theta_I)$: probability, that type-profile $\theta_1, \dots, \theta_I$ realized

Assumed that for each θ_i there exists a θ_{-i} with

$$p(\theta_i, \theta_{-i}) > 0$$

Every player i knows own type, but not that of other players

$p(\theta_{-i} | \theta_i)$: conditional probability that all but i are of type profile θ_{-i} , if i is θ_i .

set of pure actions \tilde{S}_i

payoff function $\tilde{u}_i : \prod_i \tilde{S}_i \times \prod_i \Theta_i \rightarrow \mathbb{R}$

Game with incomplete information transformed (expanded):

pure strategy $s_i : \Theta_i \rightarrow \tilde{S}_i$ with $s_i(\theta_i)$ being the action chosen by i if he is of type θ_i

mixed strategy $\sigma_i : \Theta_i \rightarrow \Delta^{|\tilde{S}_i|-1}$

payoffs function:

$$u_i(\sigma_1, \dots, \sigma_I) = \sum_{\theta \in \Theta} p(\theta) \tilde{u}_i(\sigma_1(\theta_1), \dots, \sigma_I(\theta_I), \theta_i)$$

This expanded game is a standard normal form game.

2. Bayesian equilibrium

Definition: The Bayesian equilibrium of a game with incomplete information is a Nash-equilibrium of the expanded game.

Existence guaranteed by the Nash's equilibrium existence theorem.

Example: Cournot game with unknown cost structure

2 firms with constant returns to scale technology choose simultaneously quantities q_1 and q_2

Firm 1: marginal costs c_1 , common knowledge

Firm 2: marginal costs c_2^l with probability $\frac{1}{2}$ and marginal costs c_2^h with probability $\frac{1}{2}$. 2's cost type only known to 2.

Market demand: $p = (A - q_1 - q_2)$

One type of firm 1; two types of firm 2, $\Theta_2 = \{h, l\}$

Sets of pure strategies: $S_1 = \mathbb{R}_+$; $S_2 = \mathbb{R}_+ \times \mathbb{R}_+$

profit functions:

$$\pi_1 = \frac{1}{2}(q_1(A - q_1 - q_2(c_2^l) - c_1)) + \frac{1}{2}(q_1(A - q_1 - q_2(c_2^h) - c_1))$$

$$\begin{aligned} \pi_2 &= \frac{1}{2}(q_2(c_2^l)(A - q_1 - q_2(c_2^l) - c_2^l)) \\ &\quad + \frac{1}{2}(q_2(c_2^h)(A - q_1 - q_2(c_2^h) - c_2^h)) \end{aligned}$$

Profit maximization of 2:

$$\text{Max}_{q_2(c_2^l), q_2(c_2^h)} \pi_2$$

FOC's

$$0 = A - q_1 - 2q_2(c_2^l) - c_2^l$$

$$0 = A - q_1 - 2q_2(c_2^h) - c_2^h$$

\implies

$$q_2(c_2^l) = \frac{A - q_1 - c_2^l}{2}$$

$$q_2(c_2^h) = \frac{A - q_1 - c_2^h}{2}$$

Profit maximization of firm 1:

$$\text{Max}_{q_1} \frac{1}{2}(q_1(A - q_1 - q_2(c_2^l) - c_1)) + \frac{1}{2}(q_1(A - q_1 - q_2(c_2^h) - c_1))$$

\implies

$$0 = \frac{1}{2}(A - 2q_1 - q_2(c_2^l) - c_1) + \frac{1}{2}(A - 2q_1 - q_2(c_2^h) - c_1)$$

\implies

$$q_1 = \frac{2A - q_2(c_2^l) - q_2(c_2^h) - 2c_1}{4}$$

Equilibrium:

$$q_1^* = \frac{2A + c_2^l + c_2^h - 4c_1}{6}$$

$$q_2^*(c_2^l) = \frac{4A - 7c_2^l - c_2^h + 4c_1}{12}$$

$$q_2^*(c_2^h) = \frac{4A - c_2^l - 7c_2^h + 4c_1}{12}$$